



WEB STEEL BUILDINGS

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We're on the Web!
www.websteel.com

It's more than a building...It's a solution.

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Sandy, OR 97055

Web Steel Buildings began in 1989 with the simple goal of providing a building system that combined the strength of steel and the versatility of wood. What started with one framing system and three employees has since evolved into a regional leader in pre-engineered steel building systems with three steel frame systems, 28 employees and a manufacturing plant that produces over 275 steel framed buildings each year. While the size of our company has grown—one thing that has not changed is our commitment to our customers. We work hard to ensure that our customers are taken care of throughout the building process. It is our customer that has made us a better company, helped us improve our products, honored us with referral and repeat business and become our loyal friends. We remain grateful to our customers for allowing us to make their building dreams a reality.

Spring/Summer 2007



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The Web Steel Angle

Nevada Contractor Committed To Quality And Integrity

Marty Kostelny with M&K Builders is a "black and white" kind of guy. There is no gray area for him, which in contractor terms means you know what you're getting when you hire his company for a building project...quality and integrity. In business since 1986, M&K Builders was first introduced to Web Steel Buildings by Dick Wheaton, another longtime client of Web Steel. "I was impressed with the product and continued to work with Dick on other projects," Marty states.

M&K has built Web Steel buildings for two years and has completed over 20 projects

in that time. They are a full service general contractor and do design/build projects as well. "The best thing about the Web Steel Buildings open web system is the versatility of interior and exterior finishing due to the studs being 2 ft. on center." Marty adds, "The lightweight frames also make construction easier." M&K specializes in commercial and light industrial buildings and get all of their work through referrals and repeat business. They recently finished their

new corporate head quarters, a Web Steel Building office and shop, located in Carson City.

With 42 years in the construction industry under his belt, Marty knows a thing or two about workmanship and quality materials. "I have found Web Steel to be the best to work with throughout my career," says Marty. "Everybody at Web Steel



This 50'x90'x14' Vauled Clearspan Truss serves as the new headquarters of M&K Builders.

turer's materials warranty. It is important to do your research when choosing a contractor and Marty encourages customers to ask for referrals from the contractors they are getting bids from. Says Marty, "never accept the lowest bidding contractor because you will get what you pay for."

M&K Builders serves primarily Douglas County, Carson Valley area and Lyon County but will go as far as Washoe County depending on the size of the project. To inquire about their services visit them at #6 Carry Way, Carson City, NV 89721. Their phone number is 775-246-2525.

(See more M&K projects at the top of page 2.)



This project featured conjoined buildings, a 40'x42'x10' (living quarters) and a 50'x56'x16' (shop).

is great to work with—there's never anything out of the norm that isn't taken care of promptly. I'm impressed with the speed and courtesy of the staff—everyone is always pleasant." M&K Builders offers the standard Nevada contractor guarantee of one year on the workmanship of his buildings along with the manufac-

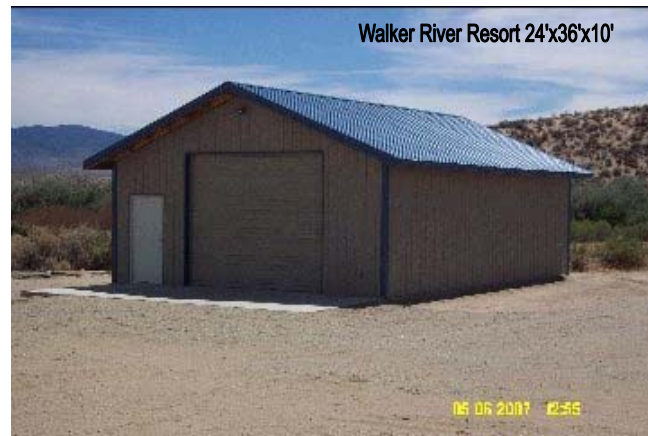


This personal shop building belongs to longtime M&K clients Dick and Doris Atkins. The 50'x60'x14' RV storage shop features three large overhead doors and multiple windows to let in natural light.

Nevada Contractor Committed To Quality and Integrity, con't...



Paramount Iron 80'x108'x18'



Walker River Resort 24'x36'x10'

Customer Pleased With Simple Do-It-Yourself Design

Around Christmas time, we all know those houses in our neighborhood that go all-out on the holiday decorating. The Simpson's have just such a house. But, where do the giant lighted snowmen, life-size carolers, and plastic reindeer live the other 11 months out of the year? In a Web Steel Building of course!

Bob Simpson, a wheat exporter by day, chose the 20' x 28' x 10' Delta Truss system from Web Steel because of its simple, do-it-yourself design. The trusses and columns were set using the boom truck that delivered the building. With the help of friends and family,

Bob worked on his building at night and on the weekends until it was finished.

Once the building was done, says Bob, "I was like a kid with a new toy at Christmas!" The building features a walk-in door, a 10' x 8' residential garage door and Bob added extra R-19 insulation in the walls for warmth. His wife chose the roof, siding and trim colors to match their house.



"I was like a kid with a new toy at Christmas!"

Building Solutions For Planes, Trains and Automobiles

Ok, well maybe not trains, but Ben and Ann Flescher are using their Web Steel Building to protect a small airplane (with the wings removed) and VW Bug from the coastal air. Their 36'x48'x14' Vaulted Clearspan building will eventually include a mezzanine that Ben is building inside for extra storage space. The building colors, Evergreen for the roof and Tumbleweed for the siding and trim, were chosen specifically to complement the landscape.

After researching building companies on the internet and comparing the benefits of steel versus wood construction, the Fleschers asked a contractor they had worked with for his advice. "Our contractor Ed Wilson, suggested we contact Web Steel and talk to Tom Wachter." Said Ben, "Tom was great to work with."



How To Choose A Contractor

Develop a list of potential contractors.

Ask friends, neighbors, relatives and co-workers who they have used. Ask if their experiences were good or bad. Ask if they would use this contractor again.

Ask for references.

Check with previous customers. Were they satisfied with the work? Was the work finished? Did he/she keep to the agreed-upon schedule? Did the contractor return phone calls? Ask for the name of a customer your contractor had problems with—how did the contractor respond to the complaints? If possible, personally inspect some of the completed work. Call the Better Business Bureau for information about previous consumer complaints.

Get two or three specific written bids for bigger jobs.

Make sure you understand any wide variations in bids. Be careful of "special deals," "demonstration projects," or "a great deal from a friend of a friend."

Don't automatically accept the lowest bid.

The old saying, "you get what you pay for," applies here. A higher bid may be worth the price in better materials, workmanship and reliability. Be care-

ful about hiring a contractor on an hourly, "time and materials," or "cost-plus" basis. Although the price may seem high at first, a fixed price bid may give you the best protection and price.

Make sure your contractor is registered with the Construction Contractors Board.

Registration is not an endorsement of the quality of work, but it is some financial protection for you, the customer. Registration ensures that the contractor has a surety bond and liability and property damage insurance. Both offer some financial protection if problems develop later.

Registration is required for any business or individual that advertises, of-

Adapted from "16 Ways to Avoid Remodeling, Repair, Construction and Landscaping Problems." Reprinted with permission from the Oregon Construction Contractors Board.



fers, bids, arranges for or actually does any construction, alteration, remodeling or repair work. Ask to see a current registration card. Illegal contractors

"Don't automatically accept the lowest bid. As the saying goes, you often get what you pay for."

will lie and say they're registered or will show you a business card with a phony registration number.

Call the Construction Contractors Board to

make sure the registration is active. You may also ask how long he/she has been registered and if there are any open claims. Don't be concerned if a high-volume business has some claims. What's more important is how the business resolves its disputes.

If your contractor is registered with the Board, you can get help resolving construction related disputes. This protection is not available unless the contractor is registered with the CCB.



Steel Building Fills Need For RV Storage

When the Cliftons built their house they designed the garage knowing they would eventually buy a larger motorhome. That was three motorhomes ago and when they acquired their latest RV they knew it wouldn't fit in the garage so they began to look for a steel building. After looking through various RV magazines the Cliftons happened upon Web Steel at a local home & garden show. "One of the pictures in the display was just the building we wanted," said Stan. The 24'x60'x16'

RV storage building with potting shed (for Stan's wife Claudia) was built by DP Northwest Construction. "They built it in five days, were excellent to work with, and our salesman Jeff Stipe, took good care of us. Everything came together perfectly."



Merry Christmas & HAPPY NEW YEAR
 Lazy Acres' First Outbuilding
 Stan and Claudia Clifton